



CONNECT → GROW → IMPACT



Participants in the Chamber's Leadership Greater Concord (LGC) program explore major developments like Penacook Landing (pictured here) during their *Livable Communities & Smart Growth* session day.

## In this issue

|                                     |   |
|-------------------------------------|---|
| Economic Outlook 2024.....          | 2 |
| Business After Hours.....           | 2 |
| Corporate Transparency Act.....     | 2 |
| Update from CYPN.....               | 3 |
| Small group networking.....         | 3 |
| Discover Concord.....               | 4 |
| Diversity, Equity, & Inclusion..... | 4 |
| Stand out in our growing city.....  | 5 |
| Liability waiver basics.....        | 6 |
| Visitor Center Art Gallery.....     | 6 |
| Impact with your mortgage.....      | 7 |
| Discover Scotland.....              | 8 |
| Meeting and Events Calendar.....    | 8 |



## Calling all Business Showcase exhibitors!

Tuesday, April 16 • 3-6 p.m.  
Grappone Conference Center, 70 Constitution Ave  
Booth space \$275 / \$300 with electricity

It's time to sign up for our popular trade show! Business Showcase highlights the diverse businesses of Greater Concord in a friendly, fun atmosphere. We anticipate over 200 attendees and 75 exhibitors at this lively trade show that features a multitude of door prizes, and numerous hospitality sponsors offering delicious food samples. Booth space is available exclusively for Chamber members at [my.concordnhchamber.com/event-calendar](http://my.concordnhchamber.com/event-calendar).

## Housing is coming to Concord

As many employers and hiring managers know, New Hampshire's low unemployment rate has made it difficult to hire and retain workers. But the issue is exacerbated when your employees cannot find housing. Merrimack County's housing vacancy rate is currently 0.7%—an extreme low, when you consider that a rate of 5% is typical for a healthy market. New Hampshire as a whole was recently ranked #4 in the country for lacking both owned and rental property units. This ranking, presented by Up for Growth, estimated that our state needs 31,000 housing units immediately. Although this issue cannot be fixed overnight, many developers are taking advantage of Concord's opportunity for growth, and planning projects across the city to assist with our housing crisis.

### 33-35 Canal Street in Penacook (1 on map)

The Caleb Group is currently in Phase 2 of the Penacook Landing Development. 34 housing units were completed in 2020, and 20 more units are being constructed now, 18 of which will be affordable housing. Affordable housing is designed for residents within a specific income bracket.

### Monitor Way (2)

This project along the Merrimack River, between Monitor Drive—located off Sewalls

Falls Road—and extending towards the new Merchants Way complex in North Concord, includes nearly 950 new housing units. These homes offer a wide range of options for residents, including apartments over retail space and condos beside the river. New England Family Housing is the company behind this project.

### 103 Old Loudon Road (3)

Dakota Partners, the developers who are also behind the Langdon Ave project, are building 98 units at this site, which is located in a strip of land between Loudon Road and 393, near Walmart.

### 303 Sheep Davis Road (4)

CATCH Neighborhood Housing is building 48 affordable housing units at this site just behind Walmart, and expects the project to be completed January 2025. 36 of the units will be reserved for individuals who earn less than 60% of Merrimack County's Area Median Income (AMI); 12 apartments will be reserved for individuals who earn less than 140% of the AMI.

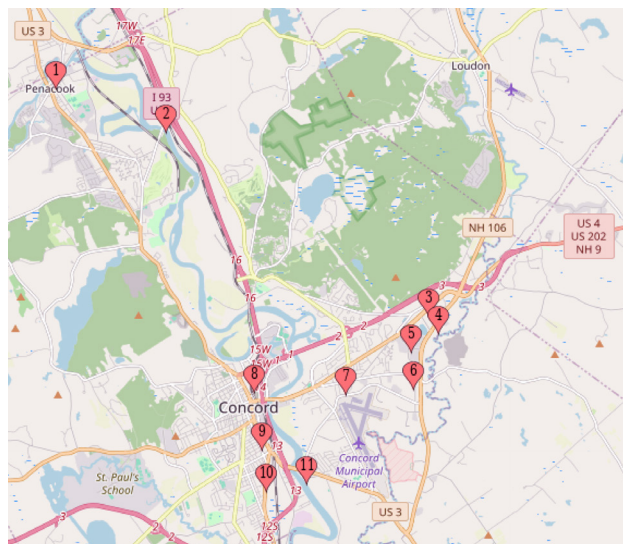
### Steeplegate Mall (5)

Onyx Partners Ltd is working on a project that will bring Whole Foods, Costco, and 600 market-rate apartments to the Steeplegate Mall and Regal Cinemas properties. A few current businesses will remain on this property—JC

Penny, Altitude Trampoline Park, and the Zoo Health Club. But other businesses, including Concord's beloved Hatbox Theatre, have found themselves without a home as plans have unfolded for the project.

### Pembroke Road (6 and 7)

Tamposi Brothers Holdings LLC/ Brookline Opportunities LLC is in the midst of a multi-phase project at 195, 197, and 199 Pembroke Road. A total of 123 2-bedroom apartments are included in this project. The first 39 units will be open this fall, and are managed by The Hodges Companies.



Continued on page 5.



# Connect with your Chamber community

Scan the QR code or visit [my.concordnhchamber.com/event-calendar](https://my.concordnhchamber.com/event-calendar) to sign up for these events.



## Welcome new members

CHRIS BOBER AGENCY - FARMERS  
INSURANCE

90 Airport Rd Suite 20,  
Concord, NH 03301  
(603) 464-6381  
[cbober@farmersagent.com](mailto:cbober@farmersagent.com)  
[agents.farmers.com/nh/concord/](https://agents.farmers.com/nh/concord/)  
christopher-bober

COMBINED INSURANCE, A CHUBB  
INSURANCE COMPANY

168 Highland Drive,  
Henniker, NH 03242  
(603) 857-0165  
[marc.paolicelli@combined.com](mailto:marc.paolicelli@combined.com)  
[combinedinsurance.com](https://combinedinsurance.com)

ECKMAN CONSTRUCTION

84 Palomino Ln,  
Bedford, NH 03110  
(603) 623-1713  
[hunterp@eckmanconstruction.com](mailto:hunterp@eckmanconstruction.com)  
[eckmanconstruction.com](https://eckmanconstruction.com)



## Monthly Forum: Economic Outlook 2024

Thursday, February 8 from 11:30 a.m. to 1:15 p.m.

Holiday Inn, 172 North Main Street, Concord • \$35 members / \$45 public

This event brings together experts in the field to shed light on crucial aspects impacting our state's economic landscape. Our featured speakers will delve into various facets shaping the economic forecast. Expect informative presentations covering public policy implications, economic indicators, employment trends, and insights into inflationary factors affecting our local economy. This is an excellent opportunity to gain valuable knowledge, connect with industry peers, and participate in a thought-provoking Q&A session. Don't miss this chance to gather crucial information and perspectives that will shape your understanding of New Hampshire's economic trajectory. Join us for lunch and engaging discussions at this enlightening event that is generously sponsored by Eversource Energy Services.

**EVERSOURCE**  
ENERGY

## Business After Hours

Tuesday, February 13 from 5:30-7 p.m.

4 Crescent Street, Unit 2, Concord

\$7 members in advance / \$10 members at the door

Space is limited; register by Friday, February 9

Join the Chamber and Warrenstreet Architects for a fun networking event at their new location! Proudly serving the Concord community and beyond for the last 34 years, Warrenstreet Architects has moved to a new office space to better accommodate their growing business. They're thrilled to share their new space and many exciting projects with fellow Chamber members, colleagues, clients, and the community. Expand your professional network at this exciting event, and be entered to win our door prize drawings.

**Warrenstreet**  
Planning | Landscapes | Architecture | Interiors

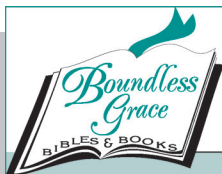


Scan the QR code  
to visit our online  
Membership Directory.

## Webinar: Understanding the Corporate Transparency Act (CTA)

Wednesday, February 21 from 10-11 a.m. • Zoom • Complimentary event

Curious about the Corporate Transparency Act (CTA) and how it may impact your business? Join the Chamber and Attorney John Cunningham for an insightful webinar. If you are a business owner, manager, entrepreneur, or decision-maker for a company, these new mandates may affect you. Learn why the CTA mandates detailed reports about companies, their owners, managers, and more to the United States Treasury Department. Discover the implications and consequences of not complying with these reporting requirements, which could lead to significant civil and criminal penalties. Don't miss out on this crucial information that went into effect on January 1, 2024.



BOUNDLESS GRACE LLC

P.O. Box 194  
Danbury NH 03230  
(603) 530-0497

### Psalm 18

1 I will love thee, O LORD, my strength.  
2 The LORD is my rock and my fortress and my deliverer; my God, my strength, in whom I will trust; my buckler and the horn of my salvation, and my high tower.

I will call upon the LORD, who is to be praised; so shall I be saved from mine enemies.

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Business After Hours at Budget Blinds and ADF Flooring in January 2024





# Update from CYPN

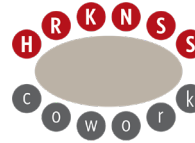
Concord Young Professionals Network

Visit [my.concordnhchamber.com/event-calendar](http://my.concordnhchamber.com/event-calendar) to sign up for these events.

## Click & Connect with CYPN

Wednesday, February 21 from 5:30-7 p.m.

HRKNSScowork, 11 South Main Street, Suite 200, Concord  
Complimentary event



Join CYPN for a networking event at HRKNSScowork—Concord's own coworking space! Catch up with CYPN friends, meet new people, and enjoy snacks and drinks in this beautiful space in the heart of Concord. This event also offers the opportunity to update your headshot photo. Get your professional photo taken by Charlene Graham Photography (\$45 for each retouched image file—color and black and white). If you sign up for a HRKNSScowork membership, your headshot is free! While waiting for your turn behind the camera, there will be plenty of time to network with your CYPN community.

## CYPN Wellness Series:

### Navigating your career journey

Tuesday, February 27 from 5:30-7 p.m.

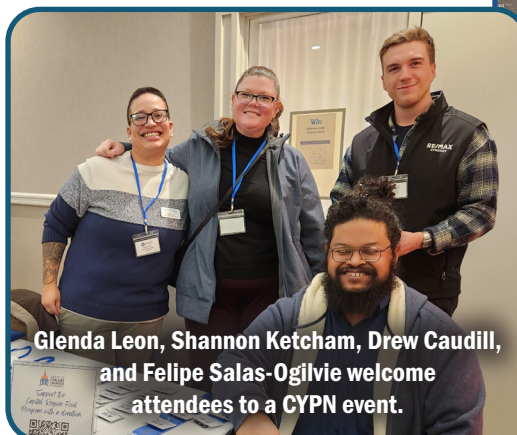
Chamber Office, 49 South Main Street, Suite 104, Concord  
Complimentary event



Why should I stay? Why should I go? Join CYPN for a workshop with Career and Leadership Coach, Jonna Ferguson, for an interactive workshop to discover your professional values, and to mindfully explore paths that bring you closer to your career goals. Explore the factors that make your current role fulfilling, and discover strategies to enhance your skills for both internal growth and external opportunities. Whether you're considering a change, or aiming for a promotion, this is the class for you! We'll discuss how to build skills that position you for exciting opportunities, and explore ways to showcase your current talents and abilities to your leadership team. Join us for an open and insightful discussion with fellow young professionals, and take proactive steps toward a more fulfilling professional journey.

## CYPN Wellness Series

CYPN is bringing back its popular Wellness Series in 2024! This series focused on diverse areas of wellness—physical, mental, financial, social, etc.—and held intimate educational events focused on these topics before the pandemic. These events were, and will continue to be, complimentary and open to the public.



Glenda Leon, Shannon Ketcham, Drew Caudill, and Felipe Salas-Ogilvie welcome attendees to a CYPN event.



Chamber Connections Spring 2024 Class

## Chamber Connections: Small group networking

Congratulations to our Spring 2024 Chamber Connections Class! This small but mighty networking group is in the midst of a 6-month program that meets bi-monthly. Each individual has the opportunity to present (twice!) about their business, engage in valuable discussions, meet guest speakers, and much more. Learn more at [concordnhchamber.com/strengthen](http://concordnhchamber.com/strengthen) and sign up for the fall session.

### Spring 2024 Class:

Debbie Locke, Age at Home; Tina L. Annis, Annis and Zellers; Parker Ferrell, Arcomm Communications; Kirby Clang, Bangor Savings Bank; Megan Martinez, Better Homes & Gardens-The Masiello Group; Sean Coughlin, Better Homes & Gardens-The Masiello Group; Katie White, Cents and Balance; Thomas Sargent, Comcast Business; Josh Crawford, Combined Insurance; Ashley Page, Granite Edvance; Emily Marsh, Greater Concord Chamber of Commerce; Craig Shufelt, Just Hit Print; Allie Wilber, Lavallee Brensinger Architects; Jill Thomas, Mariner Wealth Advisors; Felicia Saucier, Movement Mortgage; Cheyenne Bostrom, PuroClean.

**Meet the CYPN Ambassadors** These friendly individuals welcome attendees to events, and make sure everyone feels comfortable and welcome. Our Ambassador Committee includes: Drew Caudill, RE/MAX Synergy; Jessica Landry, Berkshire Hathaway HomeServices Verani Realty; Glenda Leon, The Friends Program; Siobhan Lofblad, Wilcox & Barton, Inc.; Heather Luby, Healing on Manes; Felipe Salas-Ogilvie, Wanderlust Imaging; Committee Chair, Moriah Billups, Concord Hospital Trust.





# Diversity, Equity, & Inclusion

## A monthly update for Greater Concord professionals

Congratulations to NH Songa! Their inaugural Moving Together conference was selected as the best event for raising diverse voices by NH Business Review's Best of Business (BOB) Awards poll. This award will be recognized at an event on March 14 at the Grappone Conference Center.

Photo: Ahni Malachi, NH Commission for Human Rights, Jason Bonilla, NH Equity Leaders Fellowship, and Paula Margenau, Gateways Community Services, spoke on a panel at the November 2023 Moving Together conference presented by NH Songa.

## Discover Concord

[visitconcord-nh.com](https://visitconcord-nh.com)

Read recent blog articles on our tourism and relocation website about local hiking trails, winter wellness, delicious meatballs, and much more. Follow our social media pages to discover recommendations for food, shopping, events and things to do in the Capital Region.

Do you have a business that travelers would love to learn about? You can submit a blog to this fun tourism website. This is a complimentary opportunity with great exposure—5,000 site visits per month and over 15,000 followers on social media. Contact Emily Marsh at [emash@concordnchamber.com](mailto:emash@concordnchamber.com) to learn more.



/VisitConcordNH



/visitconcord



Pocket park in Bicentennial Square, downtown Concord.

## The Chamber's DEI Statements

Our staff and DEI Task Force have worked together to create statements that reflect the Chamber's stance on DEI initiatives. This work is vital to fulfilling our mission to develop economic opportunities, strengthen the business climate, and enhance the quality of life in the Capital Region.

### DEI Statement:

The strength of our community relies on having on a safe and welcoming environment for all. At the Greater Concord Chamber of Commerce, we believe that embracing diversity, setting an example of inclusion, and promoting equity are essential to fulfilling our mission of developing economic opportunities, strengthening the business climate, and enhancing the quality of life in the Capital Region.

We recognize that achieving true diversity, equity, and inclusion requires continuous effort, learning, and growth. We are dedicated to this ongoing journey and invite our members, partners, and the community to join us in creating a more just and inclusive society for all.

**Diversity:** We celebrate contributions from all members of our community—including individuals of all backgrounds, races, ethnicities, gender identities, sexual orientations, abilities, ages, religions, and more. We recognize that this diverse input benefits us all, and we seek to eliminate discrimination in all of its forms.

**Inclusion:** We believe that a diverse team of individuals will strengthen our organization, and are essential to fulfilling our mission. We will actively work to create an environment where all perspectives are embraced, included in our leadership teams, and integrated into our organization's decision-making processes.

**Equity:** We strive to continuously improve accessibility of our programs, initiatives, networks, and resources for underserved members of the Greater Concord business community. We will also support other area organizations that excel at meeting the needs of community members that we have not reached yet.

## Black History Month

February is Black History Month—a nation-wide observance of the important and impactful history of African Americans. The Black Heritage Trail NH is a leader in our state for bringing stories to light about the challenges and triumphs of individuals in our BIPOC communities. If you're interested in learning about stories centered around Concord, watch their "Concord Black Heritage Tour" video at [youtube.com/@blackheritagetrailofnewham2724](https://youtube.com/@blackheritagetrailofnewham2724). We've highlighted one short story from this video for you to read here.

Slavery wasn't abolished in New Hampshire until 1857, and slave-hunting was common

in our state. Concord was a stop on the underground railroad through New Hampshire, and protected self-emancipated slaves on their way to Canada. The New Hampshire Historical Society possesses an extremely rare and important artifact from this time—a dollhouse created by an unidentified Black man during his stay in Concord on the underground railroad. A note on this dollhouse reads, "This cabin was made by an escaped slave who went to my grandmother's house on Capitol St. in Concord. She sent him to the White farm on Clinton St. and he waited there with other escapees until the next guide came through to conduct them towards Canada. Thus was the time wild away."

# Housing is coming to Concord

*Continued from page 1.*

Another ambitious project is in the works at 70 Pembroke Road, with an anticipated 370 units being constructed. This project is managed by ZJBC Properties LLC.

## 11 Stickney Ave (8 on map on page 1)

Brady Sullivan is developing the old New Hampshire Department of Transportation (DOT) buildings into 80 apartments. This development will likely reflect the current buildings' historic nature—dating back to 1926—and include a section of the extended Merrimack River Greenway Trail.

## 32-34 South Main Street (9)

The former New Hampshire Employment Security building is currently being developed by the John Flatley Company into 64 market-rate apartments, on-site parking, and a pool, which will be completed later this year.

## 10 Langdon Ave (10)

Railyard Apartments is finishing up Phase 1 of this project, and accepting housing applications now for 98 new units, which will open fall 2024. The entire project will bring 199 units in total to this site in South Concord.

## Manchester Street (11)

A project that includes 16-22 Manchester Street and a portion of Black Hill Road is in the works from ROI Irrevocable Trust. Phase 1 of this plan includes 266 housing units, a convenience store, gas station, car wash, bank, and seniors-specific housing—48 units of assisted living and 71 units of age-restricted

independent living. Successive phases of the site include a restaurant, medical office building, and retail space. A portion of this property will remain undeveloped green space, with plans for pedestrian trails, including a trail along the Merrimack River.

Most of these projects still require approval, and will undoubtedly be adjusted after city planning meetings and public feedback. Several traffic studies are currently in the works for these developments, including the Monitor Way project. At our January forum that focused on this development and the Steeplegate Mall project, there was discussion about zoning changes, infrastructure needs, and concerns were voiced about an influx of residents affecting our school district. A 2020 study from the National Association of Homebuilders Economics and Housing Policy Group determined that large multifamily units—such as the ones highlighted in this article—bring approximately 0.14 children into the area's school district per unit. These students are spread across schools and grade levels, minimally affecting local schools.

Although the details of many of these projects are up in the air, it is encouraging to see a potentially significant increase in housing coming to our city—a total of approximately 2,700 units from the projects listed in this article. We are setting the example for area towns, and New Hampshire as a whole, and demonstrating that making space for a diverse workforce benefits area employers, increases our tax base, and builds community.

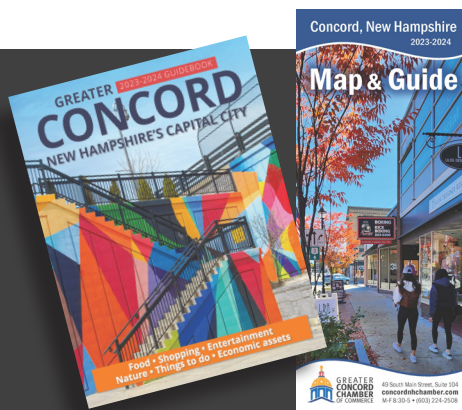
## STAND OUT in our growing city

As visitors and new residents discover Concord, your business can position itself as a go-to resource in our region. You're invited to advertise in our premiere tourism publication—the Guidebook to Greater Concord!



Each year we send 7,000 copies of these glossy magazines to people and businesses all over the country. They are also featured in the I-93 North and South Visitor Centers, and the Manchester-Boston Regional Airport, so that visitors can pick up a copy as soon as they arrive.

The magazine includes a list of local festivals and events, features area restaurants, and (new this year) activities for all four seasons in NH's capital city. If you want to capture the attention of a new audience that is looking for area recommendations, you can take advantage of year-round exposure in this publication. Ad space is available exclusively for Chamber members; reserve your space by February 29 to be included in this year's publication.



Contact Gabriel Szczepanik at [membership@concordnhchamber.com](mailto:membership@concordnhchamber.com) or (603) 224-2508 to reserve your ads. Visit [concordnhchamber.com/guidebook](http://concordnhchamber.com/guidebook) or scan the QR code above to learn more.

### Save time and money!

Ask Gabe about booking your ad in the Guidebook and Map & Guide to receive savings on both publications.

## Thank you for renewing

Associated Grocers of New England, Inc.  
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Bishop Brady High School  
Boys & Girls Clubs of Central New Hampshire  
Bridge & Byron Printers  
Capital City Sunrise Rotary Club  
Circle Program  
Comcast Business  
Concord Awning & Canvas  
Concord Makerspace  
Connect 55+ Concord  
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El Rodeo Mexican Restaurant  
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Granite State Independent Living  
Granite State Naturals  
Granite State Title Services  
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Henniker Septic Service  
Holiday Inn  
Just Hit Print, Powered by Proforma  
Keeling Wealth, Teamed with Raymond James  
Keller Williams Realty Metropolitan-Concord  
Lake Winnepesaukee Golf Club  
Law Offices of John M. Cunningham, PLLC  
Legacy Marketing & Design Co.  
Liberty Utilities  
Mill Falls at the Lake  
Movement Mortgage, Renee Martin, nmls #36190  
National Safety Council - New England Chapter  
New Hampshire Public Radio, Inc.  
NG Advantage LLC  
Northpoint Engineering, LLC  
O'Keefe & Flanagan Electric, LLC  
Parker Education  
Primerica Financial Services  
RB Productions, Inc.  
RPF Environmental, Inc.  
Sant Bani School  
Speedy Printing & Copying  
Tanger Outlets Tilton  
The Barley House Restaurant & Tavern  
Tile & Stone  
Valpey Financial Services, LLC  
Vibrant Health Chiropractic  
Vintage Kitchens  
Vocational Rehabilitation New Hampshire/Concord Region  
W.D. Matthews Machinery Co.  
Your Real Estate Company by Professionals, LLC

## Use your member benefits!

Learn how to login to your member account, submit events to our calendar, access discounts for your employees, manage your billing, and more at [concordnhchamber.com/member-area](http://concordnhchamber.com/member-area). Questions? Give us a call at (603) 224-2508 and we'll help you out.



## BUSINESS FOCUS: Liability waiver basics

By Morgan G. Tanafon, Esq., Cleveland, Waters and Bass, P.A.

Liability waivers are a prudent choice to limit risk for many businesses that offer services or open their premises for their customers' use; these waivers are sometimes used for gyms, childcare companies, recreational venues, healthcare services, and transportation services. Indeed, these protective legal agreements have become so common that most people understand the basic concept, and few customers have any problem with signing a waiver in order to patronize a business. But familiarity breeds contempt—thinking they understand the process, many businesses make basic mistakes in creating their own waivers that could weaken or even negate the protection they could otherwise provide. Here are some basic facts you may, or may not, know about liability waivers.

A properly drafted liability waiver is only effective against claims of negligence, not intentional acts. Many businesses naturally want to extend the liability protection as far as possible, and in extreme cases, this could take the form of requesting that the customer sign away all rights to bring suit against the business. Customers rarely read such agreements closely, and a business that has had its customers sign such agreements may feel that it is well protected against future legal challenges. Unfortunately, this is not correct—such agreements could be so broad that they are not enforceable.

It is also important to understand that enforcement of a liability waiver is not an automatic process. A customer can still bring a claim against the business, and if a waiver exists, the court will examine the language of the waiver and decide if it protects the business as claimed. In this review, the court will generally analyze a few simple questions: Did the customer understand what they were agreeing to, and does the language of the waiver cover the customer's claim?

These questions can become stumbling blocks for a business that did

not carefully craft its waiver or enlist the assistance of a legal professional in doing so. A waiver may be set aside due to a lack of clarity if it confuses terms, introduces vague language, or contradicts itself. Similarly, a court may find a waiver unenforceable if the business attempts to carefully delineate the claims being waived, but leaves out language covering the specific injury or situation encountered by a customer.

Finally, depending on a business's specific industry or setting, it may be held to some special duty of care. For example, summer camps would likely be held to a high duty of care with respect to the children under their supervision. Society, and the law, recognize that children are both precious and vulnerable, and need a higher degree of protection than adults. Since the camp effectively takes on some of the duties of the child's parents for a time, it cannot be excused as readily from claims of carelessness in looking after them. While businesses that fall under a special category such as this cannot craft waivers as broadly, generally some amount of liability can still be rightfully waived, so long as the waiver is well-designed and reasonable.

Waivers of liability are a common-sense protection for many businesses, but should be created with care in order to be maximally effective. The best measure for a business to take is to ensure that any waivers are drafted with the assistance of legal counsel, to ensure it has the most effective defense for its particular situation.

*Morgan G. Tanafon, Esq. is an associate attorney at Cleveland, Waters and Bass, P.A. Morgan's practice focuses on commercial litigation, employment law issues, and other legal issues affecting business clients.*

# C|W|B

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### Visitor Center Art Gallery

Mary Carolyn Webber's woodcuts, monoprints and watercolors are on display at our Visitor Center at 49 South Main Street. This beautiful exhibit is presented by the New Hampshire Art Association, and is open to the public Monday-Friday from 8:30 a.m. to 5 p.m.

## BUSINESS FOCUS: Make an impact with your mortgage

Courtesy of the Movement Mortgage Team

We know tackling home ownership alone is daunting, but that doesn't mean it's impossible. Finding a place to make precious memories with your family, kick start your new life as a college graduate, or get a fresh start on the next chapter of your life makes taking on the challenge worth it.

Here are some tricks for overcoming the obstacles that come with buying a home on a single income:

1. Pay down debt.
2. Make sure your credit score is in good shape.
3. Find down payment assistance programs or government-backed loans
4. Consider utilizing gift funds.
5. Get a co-signer.

Start small by finding a Mortgage Loan Officer, to calculate how much you can afford before house hunting, to make sure your search is tailored to your individual situation!

When making one of the biggest investments of your life, consider finding an impact lender, to ensure this purchase positively impacts the community that you live in.

### What is impact lending?

Any mortgage lender that commits at least 10% of its profits to helping the neighborhoods it serves is an impact lender. By giving borrowers the choice to have profits distributed to do good in communities, lenders can create deeper, more valuable connections.

At Movement Mortgage, we are impact lenders. We give 40-50% of our profits to making an impact in our communities. For us, purpose and people have always come before profit. And while we're the first impact lender, we hope we're not the only one. We invite all lenders to be impact lenders.



Lisa Anderson

### Mortgages that mean more

We use our profits to help our communities and create a brighter future for everyone. More homes, more impact, more support, more growth, more schools. With every home closing, we open doors to more.

### Mortgages that mean more impact

The Movement Foundation is the vessel we use to pour our profits back into communities. We uplift others by funding much-needed infrastructure, education, and support for underserved areas in the U.S. and around the world.

### Our history

Movement Mortgage was created to be different. Founded in 2008, amidst one of the biggest financial meltdowns in American history, Movement set forth on a mission to create a movement of change in our industry, in corporate cultures and in communities.

First, we pioneered a unique approach to home loans centered around helping homebuyers quickly and easily. Then, we created a model so that our profit creates a long-term positive impact in communities both close to home and around the globe.

For our borrowers, we commit to building relationships based on communication. We get it. Home loans can be confusing and stressful. But they don't have to be, and we work hard to make sure they aren't.

It all comes back to our mission: To love and value people in everything we do.



**MOVEMENTMORTGAGE**

Movement Mortgage,  
Lisa Anderson NMLS 640460  
Nashua, NH 03047  
(912) 658-1883

[lisa.anderson@movement.com](mailto:lisa.anderson@movement.com)  
[lo.movement.com/lisa-anderson/home](http://lo.movement.com/lisa-anderson/home)



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## Discover Scotland in September 2024!

The Chamber is offering a special travel deal to members and the public! Visit the Highlands, Edinburgh, Stirling, Glasgow, Ayr, and more in fall 2024. This once-in-a-lifetime adventure is priced at \$3,599 and includes roundtrip airfare and tax, 4 and 5-star hotel accommodations, breakfast and lunch, deluxe bus tickets, and entrance fees to attractions. If you're interested in this amazing opportunity, join us on Tuesday, March 19 from 5:30-7 p.m. at the Chamber office for a free orientation meeting. Learn more and sign up at [concordnhchamber.com/travel](https://concordnhchamber.com/travel).

## Meeting Calendar February

**Fall Chamber Connections**  
Feb 1 (Thu) 7:30 AM

**Spring Chamber Connections**  
Feb 1 (Thu) 4 PM

**Creative Concord and Concord Sound & Color Meeting**  
Feb 6 (Tues) 8:30 AM

**LGC Steering Committee**  
Feb 7 (Wed) 8 AM Zoom

**Ambassadors Meeting**  
Feb 7 (Wed) 4 PM

**Monthly Forum: Economic Outlook 2024**  
Feb 8 (Thurs) 11:30 AM  
Holiday Inn, Concord

**Local Government Affairs**  
Feb 13 (Tues) 8:30 AM

**Business After Hours**  
Feb 13 (Tues) 5:30 PM  
Warrenstreet Architects

**Leadership Greater Concord (LGC) Session Day**  
Feb 14 (Wed)  
Government & Politics

**Executive Committee**  
Feb 14 (Wed) 8 AM on Zoom

**Fall Chamber Connections**  
Feb 15 (Thu) 7:30 AM

**Spring Chamber Connections**  
Feb 15 (Thu) 4 pm

**CASL Steering Committee**  
Feb 16 (Fri) 8 AM

**Capital Area Student Leadership (CASL) Reception**  
Feb 20 (Tue) 5:30 PM

**Webinar: Corporate Transparency Act (CTA)**  
Feb 21 (Wed) 10 AM on Zoom

**Concord Young Professionals Network (CYPN) Networking**  
Feb 21 (Wed) 5:30 PM

**Board of Directors**  
Feb 22 (Thu) 5:30 PM

**CYPN Steering Committee**  
Feb 28 (Wed) 9 AM

## March

**CASL Orientation**  
March 4 (Mon)

**Concord Sound & Color Meeting**  
March 5 (Tues) 8:30 AM

**LGC Steering Committee**  
March 6 (Wed) 8 AM

**State Government Affairs**  
March 6 (Wed) 8 AM

**CASL Session Day**  
March 6 (Wed) 8 AM

**Ambassadors Meeting**  
March 6 (Wed) 4 PM

**Spring Chamber Connections**  
March 7 (Thu) 4 PM

**Local Government Affairs**  
March 12 (Tues) 8:30 AM

**Business After Hours**  
March 12 (Tues) 5:30 PM  
Bank of NH Stage

**Executive Committee**  
March 13 (Wed) 8 AM Zoom

**Leadership Greater Concord (LGC) Session Day**  
March 13 (Wed)  
Health & Human Services

**CASL Session Day**  
March 13 (Wed)

**Scotland Trip Orientation**  
March 19 (Tues) 5:30 PM

**CASL Session Day**  
March 20 (Wed)

**Meet Your Chamber**  
March 20 (Wed) 12 PM

**Concord Young Professionals Network (CYPN) Networking**  
March 20 (Wed) 5:30 PM  
Concord Hospital

**Board of Directors**  
March 21 (Thu) 8 AM

**Spring Chamber Connections**  
March 21 (Thu) 4 PM

**CYPN Steering Committee**  
March 27 (Wed) 9 AM

**CASL Session Day**  
March 27 (Wed)  
Snow Date

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## Snow Policy:

If Concord Schools are delayed or closed as a result of inclement weather, all morning meetings (unless virtual) are cancelled.

## Contact Us

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